



Building the Bridge to Your Financial Future

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NEWS RELEASE

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FOR IMMEDIATE RELEASE

Charles Conrad Joins Szarka Financial Management

Northeast Ohio - Szarka Financial Management (SFM) is pleased to announce that Charles "Chuck" Conrad has joined the firm as Senior Financial Advisor.

"In addition to having extensive Financial Planning experience, Chuck is able to use his comprehensive legal and tax knowledge to simplify the complex rules and regulations surrounding wealth management, estate planning, and retirement planning," states Les Szarka, Chief Executive Officer. "We are delighted to have him join our team as Szarka Financial continues to grow and actively recruits top financial planning professionals."

"I am very excited about this opportunity to join such a dynamic team of professionals," says Mr. Conrad. "With Szarka Financial Management's clear vision and unique business model combining education and long-term planning, they are differentiating themselves from their industry peers. One of Szarka Financial's greatest strengths is its dedication to providing comprehensive information that is truly objective and assists people in becoming much better financial decision makers. This is evident in the growth they have experienced through referrals and increased requests for their popular education programs."

An Ohio native who obtained his degree in Political Science and American Cultural Studies from Bowling Green State University and a Juris Doctor from The Cleveland-Marshall College of Law at Cleveland State University, Chuck is currently a Director of the Rocky River Kiwanis Club and will be the Club's President in 2008. In addition, the Cystic Fibrosis Foundation named Chuck as one of Cleveland's Finest Young Professionals in 2003.

Aside from his family, Chuck is most proud of the fact that prior to pursuing his undergraduate education; he served his country as an Airborne Ranger in the United States Army's 82nd Airborne Division.

Szarka Financial Management (SFM) has provided comprehensive, cutting-edge financial services since 1982 to clients nearing and in retirement. One of the premier financial planning firms in Northeast Ohio, SFM offers educational programs endorsed by the Employers Resource Council (ERC) and applies industry best practices to areas such as investment, retirement, estate, tax and insurance planning. Szarka's Retirement Foundations Process provides a collaborative approach to developing with clients a road map to their financial future.

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